



Knowledge.  
Trust.  
Commitment.

**AHT**  
BEYOND INSURANCE  
85<sup>th</sup> ANNIVERSARY • 1921–2006



## The Right Priorities

Since 1921, AH&T has been wholly focused on the success of our clients and creating lasting, trusting partnerships. We are committed to remaining a private, independent insurance broker so we can make you our top priority rather than shareholders. Our highly trained and educated professionals are empowered with the tools, resources and latitude they require to achieve your goals. Every day we strive to put your best interest first, deliver a heroic level of service, and exceed your expectations. We make insurance a comfortable process and help you feel confident and in control of your insurance and risk management programs.

## Thinking Outside the Policy

AH&T is a leader of new and better client solutions, which are driven by our constant invention and creative thinking. We create opportunities for you by developing [association programs](#) and [industry coalitions](#). And, we develop [proprietary technology](#), tools and [knowledge resources](#) to help you succeed. Our innovation starts with understanding your business. Every client need is approached with an open mind, open ears, an eagerness to learn conditions and objectives, and a commitment to provide tailored, often progressive, solutions utilizing all of our resources and expertise.

## An Extension of Your Team

AH&T becomes much more than a supplier to you; we actually become an extension of your team, doing whatever it takes to help you successfully manage and communicate your insurance and risk management programs. We take care of every last insurance-related detail for you, make ourselves accountable, and assist you in other ways too. Whether you want help creating an employee survey, need a second hand to fill out paperwork, or have an insurance-related question late night, we'll be there for you.

## A Focus on Excellence

As an [employee-owned](#) firm, AH&T is driven to provide an unequaled standard of professional care. Our dedication to excellence in service, aptitude and people touches every aspect of our business. For example, we pair our sales and service teams and [structure](#) them around industry specializations and lines of insurance. This facilitates strong cooperation, in-depth expertise on every level and solid account management. With our focus on excellence, you get real value and a first-rate experience with a true insurance advocate.





We provide a wide range of specialized services for public and private companies, organizations large and small, nonprofits and for-profits as well as individuals. With offices and [networks](#) all over the world, we can [meet your needs](#), no matter what or where they are.

We have five practice areas: [property and casualty](#), [employee benefits](#), [surety bonds](#), [farm and equine](#), and [personal insurance](#). Within these practices our professionals are empowered to become in-depth experts in key industries and technical areas. As a result, we are more thorough in assessing your risk exposures, more innovative with our solutions, and more successful with our underwriter negotiations. We strive to make every AH&T insurance placement and every client experience extraordinary.

#### Learn more about our industry specializations:

- [Construction](#)
- [Financial Institutions/Services](#)
- [Government Contractors](#)
- [Law Firms](#)
- [Life Sciences](#)
- [Manufacturing](#)
- [Nonprofits](#)
- [Technology](#)
- [Venture Capital](#)

#### Learn more about our technical specializations:

- [Alternative Risk Solutions](#)
- [Global Risks](#)
- [Management Liability](#)
- [Mergers & Acquisitions](#)
- [Professional Liability](#)

#### Learn more about our affinity programs:

- [National Venture Capital Association](#)
- [Northern Virginia Technology Council](#)
- [Packaging Machinery Manufacturers Institute](#)
- [WSA \(Washington state technology companies\)](#)

Learn more about our [risk management](#) services.



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